

**SECURITIES** 



# ANNUAL AUDITED KEPUNI **FORM X-17A-5 PART III**

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN	ING_01/01/2005 ANI	D ENDING 12	/31/2005
	MM/DD/YY		MM/DD/YY
A	REGISTRANT IDENTIFICATIO	N	
NAME OF BROKER-DEALER:	Rodgers Brothers Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE O	F BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
00 Cranberry Woods Drive, S	Suite 200		
	(No. and Street)		
ranberry Township	PA	16	066
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER  Mark Rodgers	OF PERSON TO CONTACT IN REGAR		ORT 9.2200
		(.	Area Code - Telephone Number
В.	ACCOUNTANT IDENTIFICATION	NC	
Sisterson & Co. LLP	ANT whose opinion is contained in this Ro  (Name - if individual, state last, first, midd)		
2101 Grant Building	Pittsburgh	PA	15219
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Account	ant	Pp	OCESSED
☐ Public Accountant		U B I	OCESSED
☐ Accountant not resident	in United States or any of its possessions.	A	PR 1 3 2006 &
	FOR OFFICIAL USE ONLY	F	HOMSON
		-	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an interpolation and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(3) \*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I,	Mark Rodgers		, swear (or affirm) that, to the best of
my kn	owledge and belief the accompanying financial	statement and	supporting schedules pertaining to the firm of
	Rodgers Brothers Inc.		, as
of	12/31	, 20 <u><b>05</b></u> ,	, are true and correct. I further swear (or affirm) that
	the company nor any partner, proprietor, prin	cipal officer or	director has any proprietary interest in any account
classif	ied solely as that of a customer, except as follo-	ws:	
			$\Lambda\Lambda_{I}$
			Mahloda
			Signature
			President Title
. 1	. 0 0 4		Title
M	Mise K Rodgers Notary Public		COMMONWEALTH OF PENNSYLVANIA
	Notary Public		Notarial Seal
This re	eport ** contains (check all applicable boxes):		Denise R. Rodgers, Notary Public Cranberry Twp., Butler County
<b>X</b> (a)	) Facing Page.		My Commission Expires May 29, 2008
	) Statement of Financial Condition.		Member, Pennsylvania Association of Notaries
	Statement of Income (Loss).		
	<ul> <li>Statement of Changes in Financial Condition</li> <li>Statement of Changes in Stockholders' Equit</li> </ul>		er Sale Proprietors' Capital
	Statement of Changes in Liabilities Subordin		
` ′	) Computation of Net Capital.		
	) Computation for Determination of Reserve R		
	Information Relating to the Possession or Co		
□ (j)			omputation of Net Capital Under Rule 15c3-1 and the
☐ (k	Computation for Determination of the Reserve		ents of Financial Condition with respect to methods of
<b>→</b> (∧	consolidation.	addied Stateme	ones of Financial Condition with respect to methods of
	An Oath or Affirmation.		
	a) A copy of the SIPC Supplemental Report.		
<b>⊔</b> (n	) A report describing any material inadequacies	found to exist or	r found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



2101 Grant Building Pittsburgh, Pennsylvania 15219-2300 Phone 412.281.2025 Fax 412.338.4597 Web www.sisterson.com

Board of Directors Rodgers Brothers, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Rodgers Brothers, Inc. for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors Page 2

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Distern & G. LAP

February 3, 2006

# AUDITED FINANCIAL STATEMENTS

Years ended December 31, 2005 and 2004



2101 Grant Building Pittsburgh, Pennsylvania 15219-2300 Phone 412.281.2025 Fax 412.338.4597 Web www.sisterson.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Rodgers Brothers, Inc.

We have audited the accompanying statements of financial condition of RODGERS BROTHERS, INC. as of December 31, 2005 and 2004, and the related statements of income, changes in shareholders' equity and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rodgers Brothers, Inc. as of December 31, 2005 and 2004, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Steen & G. LLP

February 3, 2006

# STATEMENTS OF FINANCIAL CONDITION

•	•	December 31,		31,
	_	2005	_	2004
<u>ASSETS</u>				
Cash	\$	186,772	\$	146,787
Receivable from clearing organization	•	29,399	•	28,229
Receivables from investment advisory customers		193,926		168,963
Securities owned (Note 3)		·		
Marketable		86,592		51,610
Other		53,175		69,050
Deposit with clearing organization		25,091		25,019
Furniture and equipment, at cost less accumulated				
depreciation of \$10,283 and \$11,737	_	38,317	_	42,010
	\$	613 272	\$	531,668
	Φ=	613,272	<b>Ф</b> =	331,000
LIABILITIES AND SHAREHOLDERS' EQUITY				
Accrued expenses	\$ _	100,550	\$_	47,494
Shareholders' equity				
Common stock, \$1 par value; 10,000 shares				
authorized; 980 shares issued and outstanding		980		980
Additional paid-in capital		134,672		134,672
Retained earnings		377,070		348,522
	-	,	-	
Total shareholders' equity	-	512,722	_	484,174
	\$	613,272	\$	531,668

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF INCOME

	Year ended December 31,		
	2005		2004
Revenues			
Commissions, net of clearing costs \$	537,428	\$	527,435
Investment advisory fees	726,916	Ψ	613,517
Net dealer inventory and investment gains (losses)	(69,785)		41,131
Oil and gas royalties	10,140		12,792
Interest and dividends	3,624		1,716
Private placement fee (Note 8)			10,000
	1,208,323		1,206,591
Expenses			
Employee compensation and benefits	875,448		802,969
Communications	49,071		59,124
Occupancy and equipment rental	88,025		49,274
Other operating expenses	99,856		127,332
Interest expense	5,883		2,260
	1,118,283		1,040,959
Income before provision for income taxes	90,040		165,632
Provision for income taxes (Note 5)	61,492		19,344
Net income \$	28,548	\$	146,288

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2005 and 2004

	C	ommon stock	_	Additional paid-in capital	-	Retained earnings	-	Total shareholders' equity
Balance, January 1, 2004	\$	980	\$	134,672	\$	202,234	\$	337,886
Net income			٠ -		_	146,288		146,288
Balance, December 31, 2004		980		134,672		348,522		484,174
Net income					-	28,548	-	28,548
Balance, December 31, 2005	\$	980	\$_	134,672	\$.	377,070	\$	512,722

# STATEMENTS OF CASH FLOWS

		Year ended December 31		
	-	2005	-	2004
Cash flows from operating activities				
Net income	\$	28,548	\$	146,288
Adjustments to reconcile net income to net cash provided	•	<b>,</b>	-	
by operating activities				•
Depreciation		7,896		3,898
Increase (decrease) in cash from changes in		, ,,,,,,,		
Receivable from clearing organization		(1,170)		10,820
Receivables from investment advisory customers		(24,963)		(74,828)
Securities owned		(19,107)		(41,467)
Cash deposit with clearing organization		(72)		36
Accrued expenses		53,056		27,557
1 tool do d'Apolitoco	-	33,030	-	27,007
Net cash provided by operating activities		44,188		72,304
Cash flows from investing activities				
Purchases of furniture and equipment		(4,203)	_	(43,290)
Net increase in cash		39,985		29,014
Cash, beginning of year		146,787	_	117,773
Cash, end of year	\$	186,772	\$_	146,787
	:		=	
Supplemental disclosure of cash flow information				
Cash paid for income taxes	\$		\$ =	8,233
Cash paid for interest	\$ _	5,883	\$_	2,260

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - ORGANIZATION AND HISTORY

Rodgers Brothers, Inc. (the "Company") is a general securities broker-dealer that clears customer transactions through another broker-dealer (clearing organization) on a fully disclosed basis. The Company also provides agency transaction services and manages investment advisory accounts (dba Monongahela Capital) for its clients. Commissions are earned on agency transaction services and investment advisory fees are earned for managing customer accounts. The Company's clients are predominantly retail investors and small institutions.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Revenue recognition

Commissions, net of clearing fees, are recorded on a trade date basis. Investment advisory fees are recorded as of the end of each quarter for services performed that quarter.

#### Investments

Securities transactions are recorded on a trade date basis.

Marketable securities at December 31, 2005 and 2004 consist of corporate stocks and U.S. government obligations and are reported at quoted market prices.

Other securities at December 31, 2005 and 2004 consist of investments in oil and gas limited partnerships and NASD warrants and are reported at estimated fair value. Fair values of the limited partnerships are estimated based on cash flows; the NASD warrants are stated at cost, which approximates fair value. The estimated values may differ from the values that would have been used had a ready market for the investments existed and such differences could be material.

#### Deposit with clearing organization

This deposit is to protect the clearing organization from potential losses on customer accounts introduced by the Company and is not available for operations or other use.

#### Cash

The Company maintains its cash in bank deposit accounts that, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on cash.

# NOTES TO FINANCIAL STATEMENTS (continued)

#### NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

#### Furniture and equipment

Furniture and equipment are depreciated on the straight-line method over estimated useful lives of 5 to 7 years.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 3 - SECURITIES OWNED

Marketable securities at quoted market values consist of the following at December 31:

	 2005	 2004
Corporate stocks U.S. government obligations	\$ 66,748 19,844	\$ 26,710 24,900
	\$ 86,592	\$ 51,610

Other securities at estimated values consist of the following at December 31:

		2005		2004
Investment in limited partnerships NASD warrants	\$	48,150 5,025	\$	59,000 10,050
NASD waitants	ф.		σ-	
	\$	53,175	\$	69,050

#### NOTE 4 - NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2005, the Company's net capital ratio was .48 to 1. At December 31, 2005, the Company had net capital of \$211,094 which was \$111,094 in excess of its required minimum net capital of \$100,000.

# NOTES TO FINANCIAL STATEMENTS

(continued)

#### NOTE 5 - PROVISION FOR INCOME TAXES

The provision for income taxes consists of the following for the years ended December 31:

		2005		2004
Currently payable	Ф.	45.511	<b>C</b>	11.260
Federal State	\$	45,511 15,981	\$ 	11,360 7,984
	\$	61,492	\$	19,344

The provision for income taxes differs from the amount computed by applying the statutory U.S. federal income tax rate to income before taxes as a result of nondeductible or nontaxable items and state income tax expense.

A capital loss carryforward of approximately \$79,000 expiring in 2007-2010 is available at December 31, 2005 to offset future capital gains.

#### NOTE 6 - RETIREMENT PLAN

The Company sponsors a profit sharing plan covering all employees who have attained the age of 21 and completed at least one year of service. The Company's contributions to the plan are discretionary. During 2005 and 2004, \$30,000 and \$32,500, respectively of contributions were made by the Company to the plan.

#### NOTE 7 - COMMITMENTS

The Company leases its office space under an operating lease that expires December 31, 2014. The lease contains customary escalation clauses and is noncancelable, except that the Company may terminate the lease as of December 31, 2009 upon prior notice and payment of a termination fee. Total rental expense for office space was \$79,179 in 2005 and \$45,200 in 2004.

Future minimum rental payments at December 31, 2005 under the noncancelable term of the lease are as follows:

2006	\$	83,136
2007		83,136
2008		83,136
2009	_	83,136
	\$	332,544

#### NOTE 8 - RELATED PARTY TRANSACTION

During 2004, the Company earned revenue in the amount of \$10,000 for the private placement of debt for a client. The underwriting costs incurred by the Company totaled \$8,500. The owner of the company that performed the underwriting for the debt and the shareholders of the Company are related.

# SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMISSION

Schedule I

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2005

Net capital computation Total shareholders' equity Deduct shareholders' equity not allowable for net capital	\$	512,722
Total shareholders' equity qualified for net capital Add		512,722
<ul><li>A. Liabilities subordinated to claims of general creditors allowable in computation of net capital</li><li>B. Other (deductions) or allowable credits</li></ul>		
Total capital and allowable subordinated liabilities		512,722
Deductions and/or charges  A. Non-allowable assets-furniture and equipment, net, receivables from investment advisory customers, NASD warrants, investment in oil and gas limited partnerships and certain rebates receivable from clearing organization		(289,377)
Net capital before haircuts on securities positions		223,345
Haircuts on securities  A. Contractual securities commitments  B. Securities collateralizing secured demand notes  C. Trading and investment securities  1. Equity  2. Certificates of deposit  3. Undue concentrations		 (11,579)  (672)
Net capital	\$ _	211,094
Aggregate indebtedness Items included in statement of financial condition Accrued expenses	\$ _	100,550
Computation of basic net capital requirement  A. Minimum net capital required (6-2/3% of total aggregate indebtedness)  B. Minimum dollar net capital requirement  Net capital requirement (greater of A. or B.)	\$ = \$ = \$	6,703 100,000 100,000
Excess net capital Ratio: Aggregate indebtedness to net capital	\$ =	111,094 .48 to 1

A reconciliation with the Company's computation included in Part II of Form X-17A-5 as of December 31, 2005 is not included because there is no material difference between the Company's computation and the computation above.

# Schedule II

### EXEMPTIVE PROVISION UNDER RULE 15c3-3

An exemption from Rule 15c3-3 is claimed based on Section (k)(2)(ii). Rodgers Brothers, Inc. clears all customer transactions through another broker-dealer on a fully disclosed basis.